

No./NBCC/BS (98)/2017-18

May 30, 2017

<b>National Stock Exchange of India Ltd.</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot no. C/1,G Block Bandra -Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38  NSE Symbol: NBCC/EQ	<b>BSE Limited,</b> Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61  Scrip Code: 534309
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**Sub: Recording of Conference Call dated May 29, 2017  
(Q4 FY 2016-17 Audited Financial Results)**

Sir,

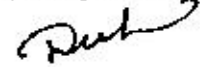
Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated May 24, 2017 in respect of investor conference call, please find enclosed herewith the gist of discussion taken up in conference call (Annexure-I).

The aforesaid information is also disclosed on the website of the company at <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,  
For NBCC (India) Limited



Deepti Gambhir  
Company Secretary  
F-4984



**CORPORATE OFFICE**

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CIN L74899DL1960GOI003335

**Recording of Investor Conference Call**

(Annexure-I)

<b>Date of the Meeting</b>	May 29, 2017
<b>Type of Meeting</b>	Q4 Investor Conference/Earning Call
<b>Company Management Representatives</b>	Dr. Anoop Kumar Mittal CMD, NBCC Shri. Yogesh J. P. Sharma CGM (Engg.) Shri M.B. Singhal GM (Finance)
<b>Investor Call Hosted By</b>	IFL Institutional Equities
<b>Did the discussions involved revealing any UPSI</b>	No
<b>Whether any presentation was made during discussion</b>	No
<b>Gist of discussions</b>	<p>NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Urban Development. The Company's present areas of operations are categorized into three main segments, i.e. (i) Project Management Consultancy (PMC) (ii) Real Estate Development &amp; (iii) EPC Contracting.</p> <p><b>Key Highlights:</b></p> <ul style="list-style-type: none"><li>• The Company's present area of focus is redevelopment business which contributes major portion in total order book and Company is very well placed in this segment.</li><li>• Company is also expecting good amount of business from state governments under NBCC unique redevelopment business model.</li><li>• Various redevelopment and large size projects are on the edge of starting and company is expecting to book good amount of revenue from these projects in upcoming Quarters of FY2017-18 which includes ITPO, Redevelopment of Govt. Colonies Projects, AIIMS Projects, VIDC Irrigation Project and many</li></ul>

more.

- Company is getting very good response and interest in just recently launched sale of Commercial/Office spaces on freehold basis at Nauroji Nagar, New Delhi for redevelopment of Government colonies in Delhi.
- Company has started process to dispose off land of sick CPSEs and first phase of sell includes Hindustan Cables Ltd, Instrumentation Ltd, HMT Bearing Ltd, HMT Watches Ltd and Tungabhadra Steel.
- Hindustan Steelworks Construction Ltd has become Subsidiary Company w.e.f. April 1, 2017.

**Annual Result Summary (All figures are consolidated)**

- Consolidate total Income for FY 2016-17 stands at INR 6400.73 Cr with the growth of 8.01 % in comparison of from previous FY 2015-16 INR 5926.24 Cr.
- Consolidate PAT for FY 2016-17 stands at INR 354.51 Cr with the growth of 22.25 % from previous FY 2015-16 INR 289.28 Cr
- As main segment for company, PMC business observed a handsome growth for this FY 2016-17 and stands at 10.49% from previous FY 2015-16.
- Board of Directors of the Company at its meeting held on May 26, 2017, inter alia, has recommended Final Dividend of Rs. 1.10 per paid up equity share of Rs. 2/- each (i.e. @55%) for the Financial Year 2016-17 subject to the approval of shareholders of the Company in the forthcoming Annual General Meeting.

**Quarter Result Summary:**

- Consolidate total Income for Q4; 2016-17 stands at INR 2376.99 Cr in comparison of from previous Q4, 2015-16 INR 2325.96 Cr.
- Consolidate PAT for Q4, 2016-17 stands at INR 173.87 Cr with the growth of 38.96 % from previous Q4, 2015-16 INR 125.12 Cr

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	<ul style="list-style-type: none"><li>• Real Estate business observed a handsome growth for this quarter and stands at 114.39% from previous Q4 2015-16.</li><li>• Major worked secured in Q4 2016-17 are included - Construction of Social Housing Units &amp; New Supreme Court Building in Mauritius and VIDC Irrigation project.</li></ul>
<b>Any Comments</b>	No

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