

May 30, 2018

No./NBCC/BS (98)/2018

<p>The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra –Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38</p> <p>NSE Symbol: NBCC/EQ</p>	<p>The Manager, Listing Department, BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61</p> <p>Scrip Code: 534309</p>
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**Sub: Gist of Discussions at Conference Call dated May 29, 2018.
(Q4 FY 2017-18 Audited Financial Results)**

Sir,

Pursuant to Regulation 30 (6) read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; our letter dated **May 28, 2018** in respect of investor conference call, please find enclosed herewith the gist of discussions taken up on conference call (Annexure – 1).

The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,
For NBCC (India) Limited



Deepti
Deepti Gambhir
Company Secretary
F-4984

Encl : as above

Gist of Discussions at Analyst/Investor Conference Call

(Annexure-I)

Date of the Meeting/Con-Call	May 29, 2018
Type of Meeting	Q4 Investors/Analyst Earning Call
Company Management Representatives	Dr. Anoop Kumar Mittal CMD, NBCC Shri. Yogesh J. P. Sharma ED (Engg.) Mr. V. K. Choudhary GM (Finance)
Investor Call Hosted By	Antique Stock Broking Limited
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<p>NBCC (India) Ltd is a Navratna enterprise under the Ministry of Housing and Urban Affairs. Certified with ISO 9001:2015 from the Bureau of Indian Standards in respect of Project Management and Consultancy, the company's present areas of operations are categorised into three main segments:.</p> <p>(i) Project Management Consultancy (PMC)</p> <p>(ii) Real Estate Development &</p> <p>(iii) EPC Contracting</p> <p>For the financial year ended March 31, 2018, the company has reported a consolidated net profit (PAT) of Rs. 372.14 crore as against net profit (PAT) of Rs. 325.49 crore during the previous financial year, representing a healthy growth of 14.33 per cent.</p>



With the current Government's focus on infrastructure growth, Company firmly believe that NBCC has a huge opportunity to attain robust growth. The company is all geared up to make a huge leap forward by involving itself in the various business activities.

Quarter Result Summary (Q4):

- Standalone total Income for Q4 FY 2017-18 stands at Rs. 2223.32 Cr
- Standalone PAT for Q4 FY 2017-18 stands at Rs. 141.65 crore
- Consolidated total Income for Q4 FY 2017-18 stands at Rs. 2598.18 Cr
- Consolidated PAT for Q4 FY 2017-18 stands at Rs. 150.41 Cr

Recent/ last Quarter (Q4) Key Highlights:

- The Board of Directors has recommended a final dividend of Rs. 0.56 per equity share on face value of Rs 1.00 per equity share (post-split) for the financial year 2017-18. The Board had earlier on March 8, 2018, declared an interim dividend of Rs 0.55 per equity share on face value of Rs 2.00 per equity share (pre-split).
- Post the applicability Good & Service Tax (GST) with effect from July 1, 2017, Works Contract Tax (WCT) and Service Tax etc. have been replaced by GST. In accordance with the Ind AS-18 on Revenue and Schedule III of companies Act 2013, GST is not to be included in revenue from operations and the same is disclosed net of GST.
- Accordingly in view of restructuring of the indirect taxes, the revenue from operations and expenses for the quarter/year ended March 31, 2018 are not comparable with the previous periods presented in the results, to that extent.



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	<p>Major works secured in Q4 FY 2017-18 (Up-to Month May, 2018) are included -</p> <ul style="list-style-type: none"> • Skill Development Institute (SDI), Bhubaneswar amounting Rs. 300 Crores (approx). • Mahatma Gandhi Convention Centres (MGCC) in nine (9) African Countries namely Niger, Uganda, Malawi, Zambia, Liberia, Gambia, Burkina Faso, Togo and Gabon - Rs. 2000 Crores (approx). • Construction of 14,460 Bunkers along the Indo-Pak Border in J & K - Rs. 415.73 Crores (approx). • New Connectivity Project under PMGSY Batch-III (2016-17) Govt. of Odisha - Rs. 379 Crores (approx) • Rural Electrification Corporation Township Rs. 192 Crs (approx) • Construction of Border Fence and Road along Indo-Bangladesh Border in Meghalaya state- Rs. 215.77 Crs (approx) • Green Link Road between Kotdwar and Ram Nagar, Uttarakhand, Rs. 2000 cr (approx)
Any Comments	No

