

No./NBCC/BS (98)/2017

July 06, 2017

<p>The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra -Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38</p> <p>NSE Symbol: NBCC/EQ</p>	<p>The Manager, Listing Department, BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61</p> <p>Scrip Code: 534309</p>
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Sub: Recording of Institutional Investor/Analyst Meeting dated July 05, 2017.

Sir,

Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated July 04, 2017 in respect of Institutional Investor/Analyst meetings dated July 05, 2017, please find enclosed herewith the gist of discussions taken up at Investor meetings (Annexure - 1).

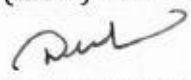
The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge receipt.

Thanking you,

Yours Sincerely,
For NBCC (India) Limited




Deepti Gambhir
Company Secretary
F-4984

Encl: As above.

Recording of Analyst/Investor Conference Call

(Annexure-1)

Date of the Meeting	Wednesday July 05, 2017
Type of Meeting	<ul style="list-style-type: none">• One-on-meeting• Group Meeting
Company Management Representatives	Dr. Anoop Kumar Mittal CMD, NBCC Shri. Yogesh J. P. Sharma CGM (Engg/HQ.)
Investors Participants	Mr. Anish Damania - MD & CEO at IDFC Securities Limited Mr. Amit Jain - Portfolio Manager at Samsung Asset Management (HK) Mr. Nipun Sharma - Portfolio Manager at Cathay Conning Asset Management (HK) Mr. Tushar Jain - Sr. Research Analyst at Sumitomo Mitsui Asset Management (HK)
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<p>NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Urban Development. The Company's present areas of operations are categorized into three main segments, i.e.</p> <p>(i) Project Management Consultancy (PMC)</p> <p>(ii) Real Estate Development &</p> <p>(iii) EPC Contracting</p> <p>Company has registered a substantial 8.01% and 22.55% (approx) growth in total income & net profit (Consolidated) respectively during FY 2016-17 as compared to previous year and posted a total income and net profit of Rs.6400.73 crore and Rs. 354.51 crore respectively.</p> <p>Key Highlights:</p> <ul style="list-style-type: none">• By analyzing recent trends and interest, Company is quite confident about getting good amount of business from state governments under NBCC unique redevelopment business model as well as PMC.• After seeing the result of first phase of Nauroji Nagar sales through auction, Company is very much assured about the sale of Commercial/Office spaces on freehold basis at Nauroji Nagar, New Delhi for redevelopment of Government colonies in Delhi. In terms of execution, major redevelopment & large size PMC projects are on fast track



	<p>and continuously monitored by top management.</p> <ul style="list-style-type: none"> • Company is also very well placed in terms of manpower by efficient management of personnel <ul style="list-style-type: none"> - Company is committed to hire talented engineers/other professionals at various levels in place of retiring highly paid senior employees and this process is going on since the last two years. - Company is focusing on large size projects instead of small value projects for achieving cost consolidation and economies of scale in terms of manpower capacity and overheads. As a result, Company's order book has grown many folds with various large value projects in last few quarters. • The company's unique business model has today, made it stand out as a leader in its own right in the construction sector and this expertise & experience helps company to get various new business avenues which includes recent project from Railways. • NBCC (India) Limited and Rail Land Development Authority (RLDA), a statutory authority under the Ministry of Railways have signed a Memorandum of Understanding for re-development of 10 nos. of Railway stations as the Railways has embarked on an ambitious project to redevelop railway stations across the country. • NBCC has now been given 10 stations in first phase for redevelopment and more stations would be given in subsequent phases. • NBCC (India) Ltd has also signed a Memorandum of Understanding (MoU) with South Delhi Municipal Corporation (SDMC) for planning, designing and construction of office building / SDMC headquarters Near Pragati Maidan at I.P. Estate, New Delhi amounting to Rs. 525 crores (approx.).
Any Comments	No



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